

UAH BEST Experience

Leadership Style Survey

TRAIT LIST I

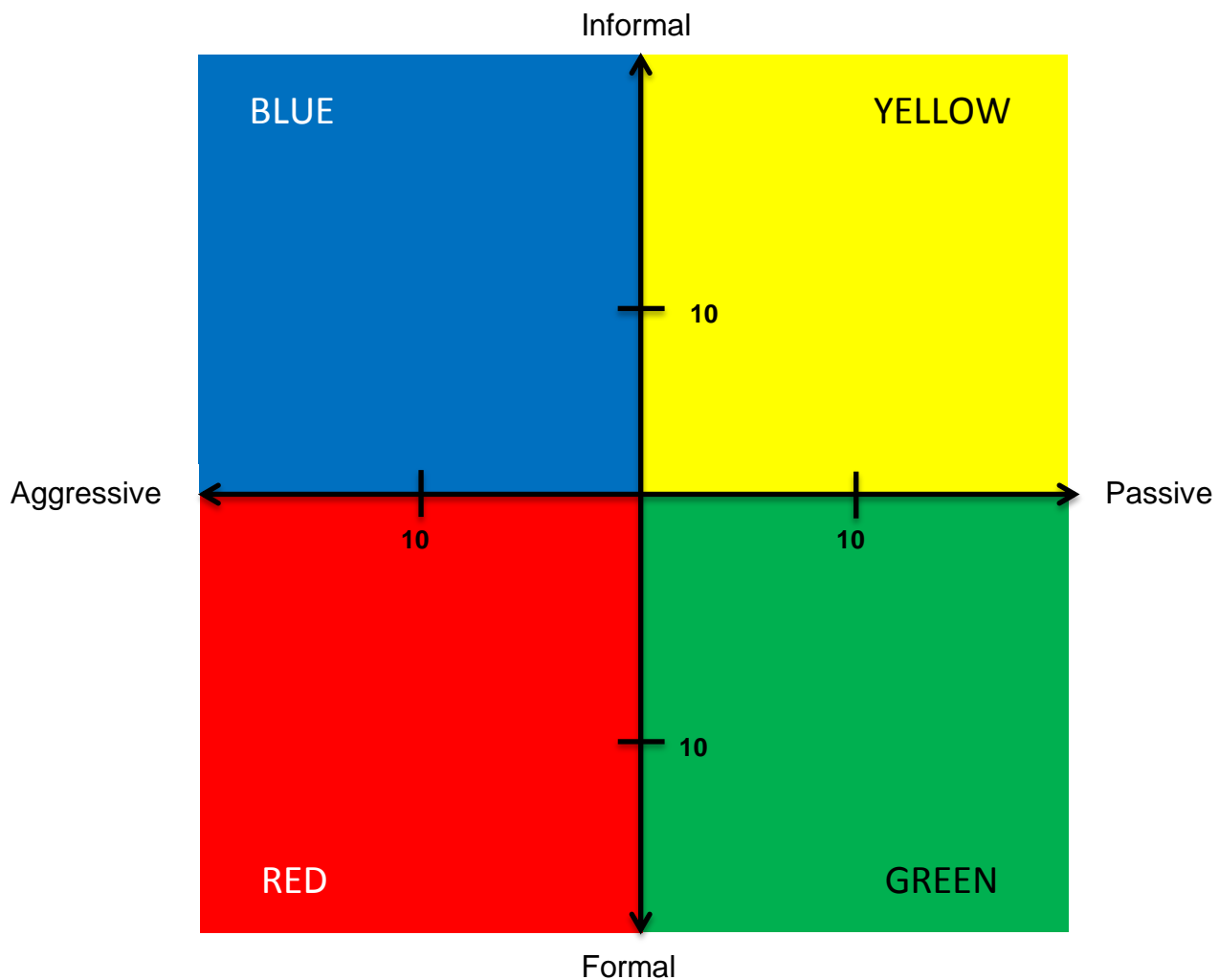
	Informal	Formal
1.	Random.....	Patterned
2.	Warm.....	Cool
3.	Spontaneous.....	Calculated
4.	Unorganized.....	Organized
5.	Expressing.....	Withholding
6.	Relationship oriented.....	Task Oriented
7.	Impulsive.....	Discriminating
8.	Close.....	Distant
9.	Exuberant.....	Reserved
10.	Relaxed.....	Self-Controlled
11.	Unstructured.....	Structured
12.	Friendly/Outgoing.....	Aloof
13.	Flexible.....	Rigid
14.	Casual.....	Proper
15.	Emotional.....	Mental
16.	Slack.....	Taut
17.	Available.....	Undisclosed
18.	Unfocused.....	Focused
19.	Scattered.....	Disciplined

TRAIT LIST II

Aggressive		Passive	
1.	Takes Charge.....		Goes along
2.	Ready.....		Hesitant
3.	Challenging.....		Accepting
4.	Overbearing.....		Shy
5.	Extrovert.....		Introvert
6.	Loud.....		Quiet
7.	Initiator.....		Receiver
8.	Leader.....		Follower
9.	Outspoken.....		Withdrawn
10.	Talkative.....		Listening
11.	Pushy.....		Quiet/reserved
12.	Statements.....		Questions
13.	Clear.....		Secret
14.	Argumentative.....		Agreeing
15.	Dominating.....		Submissive
16.	Forward.....		Ponderous
17.	Outgoing.....		Timid
18.	Approach.....		Avoid
19.	Expanding.....		Contracting

Leadership Style Calculation Sheet

- A. Add the number of Informal characteristics circled _____
- B. Add the number of Formal characteristics circled _____
- C. Which number is larger? _____
- D. What is the difference between the two numbers in A and B? _____
- E. Add the number of Aggressive characteristics circled _____
- F. Add the number of Passive characteristics circled _____
- G. Which number is larger? _____
- H. What is the difference between the two numbers in E and F? _____
- I. Plot the result on the graph below.



Leadership Styles

BLUE (PROMOTING)

Strengths: Creative, enthusiastic, and expressive

Challenges: Lacks follow-through, appears phony, insincere

RED (CONTROLLING)

Strengths: Driven, efficient, and results oriented

Challenges: Over-bearing, insensitive, and critical

YELLOW (SUPPORTING)

Strengths: Accepting, cooperative, and dependable

Challenges: Appears weak, smothering, and conforming

GREEN (ANALYZING)

Strengths: Thorough, orderly, factual

Challenges: Apathetic, picky, and cold

Leadership Style: _____

1. List 5-10 positive traits of your leadership style. Work with your group to come up with a top list of 5 traits
2. List 5-10 negative traits of your leadership style. Work with your group to come up with a top list of 5 traits

Leadership Style: _____

3. As a group, finish the following sentences.

Persons with my leadership style work best when:

Persons with my leadership style measure progress by:

Persons with my leadership style need leadership that:

Persons with my leadership style need a team that:

4. As a group, identify three ways that the other leadership styles can work best with you.

5. As a group, identify three ways that your leadership style can become more versatile.